

**Appendix C: Pricing Index
(per Amendment 1)
DIR-CPO-5047**

New Horizons Learning, LLC (formerly United Training Commercial LLC)

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	10 Soft Skills You Need	55.00%
Single Course	10962 Advanced Automated Administration with Windows	55.00%
Single Course	10964 Cloud & Datacenter Monitoring with System Center Operations Manager	55.00%
Single Course	10969 Active Directory® Services with Windows Server®	55.00%
Single Course	10972 Administering the Web Server (IIS) Role of Windows	55.00%
Single Course	10975 Introduction to Programming	55.00%
Single Course	10985 Introduction to SQL Databases	55.00%
Single Course	10987 Performance Tuning and Optimizing SQL Databases	55.00%
Single Course	10990 Analyzing Data with SQL Server Reporting Services	55.00%
Single Course	10994 Data Analysis Fundamentals using Excel	55.00%
Single Course	20345-1 Administering Microsoft Exchange Server 2016/2019	55.00%
Single Course	20345-2 Designing and Deploying Microsoft Exchange Server	55.00%
Single Course	20480 Programming in HTML5 with JavaScript and CSS3	55.00%
Single Course	20483 Programming in C#	55.00%
Single Course	20703-1 Administering System Center Configuration Manager	55.00%
Single Course	20740 Installation, Storage, and Compute with Windows Server	55.00%
Single Course	20741 Networking with Windows Server 2016	55.00%
Single Course	20742 Identity with Windows Server 2016	55.00%
Single Course	20744 Securing Windows Server 2016	55.00%
Single Course	20761 Querying Data with Transact SQL	55.00%
Single Course	20762 Developing SQL Databases	55.00%
Single Course	20764 Administering a SQL Database Infrastructure	55.00%
Single Course	20765 Provisioning SQL Databases	55.00%
Single Course	20767 Implementing a SQL Data Warehouse	55.00%
Single Course	20768 Developing SQL Data Models	55.00%
Single Course	20779 Analyzing Data with Excel	55.00%
Single Course	50255 Managing Windows Environments with Group Policy	55.00%
Single Course	55066 PowerShell for SharePoint Administrators	55.00%
Single Course	55069 PowerShell for SQL Server Administrators	55.00%
Single Course	55123 Writing Reports with Report Builder and SSRS Level 1	55.00%
Single Course	55128 Writing Reports with Report Builder and SSRS Level 2	55.00%
Single Course	55133 PowerShell for System Center Configuration Manager Administrators	55.00%
Single Course	55157 SharePoint 2016 Business Intelligence	55.00%
Single Course	55197 Microsoft SharePoint Server 2016 for the Site	55.00%
Single Course	55202 PowerShell 5.0 and Desired State Configuration	55.00%
Single Course	55205 Mastering Microsoft Project 2016	55.00%
Single Course	55215 SharePoint Online Power User	55.00%
Single Course	55232 Writing Analytical Queries for Business Intelligence	55.00%
Single Course	55234 SharePoint 2016 Site Collections and Site Owner	55.00%
Single Course	55238 SharePoint Online for Administrators	55.00%
Single Course	55246 SQL 2016 AlwaysOn High Availability	55.00%
Single Course	55265 Microsoft® PowerApps	55.00%
Single Course	55268 Microsoft Power Automate for End Users	55.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Access 2010 - Part 1	55.00%
Single Course	Access 2010 - Part 2	55.00%
Single Course	Access 2010 Programming with VBA	55.00%
Single Course	Access 2013 - Part 1	55.00%
Single Course	Access 2013 - Part 2	55.00%
Single Course	Access 2013/2016 Programming with VBA	55.00%
Single Course	Access 2016 - Part 1	55.00%
Single Course	Access 2016 - Part 2	55.00%
Single Course	Access 2019 - Part 1	55.00%
Single Course	Access 2019 - Part 2	55.00%
Single Course	Access for Office 365 - Part 1	55.00%
Single Course	Access for Office 365 - Part 2	55.00%
Single Course	Accounting Essentials	55.00%
Single Course	Accounting Skills	55.00%
Single Course	Administering Cisco Contact Center Enterprise (CCEA)	5.00%
Single Course	Administering Cisco DNA Spaces (DNASPC)	5.00%
Single Course	Administering Cisco Unified Communications (Call Manager) (ACUCC v12.5)	5.00%
Single Course	Administering Cisco Unified Communications Manager (ACUCM with AUC)	5.00%
Single Course	Administering Video Devices, WebEx, Users, and WebEx Boards Registered in the Cisco Cloud (CLOUD-CONF)	5.00%
Single Course	Administrator Training: CDP Private Cloud Base	5.00%
Single Course	ADMUMB: Administering and Positioning Cisco Umbrella	5.00%
Single Course	Adobe Acrobat Pro DC - Advanced	55.00%
Single Course	Adobe Acrobat Pro DC - Introduction	55.00%
Single Course	Adobe Captivate 2019 - Beyond The Essentials	55.00%
Single Course	Adobe Captivate 2019 - The Essentials	55.00%
Single Course	Adobe Dreamweaver CC - Part 1 (2017)	55.00%
Single Course	Adobe Dreamweaver CC - Part 2 (2017)	55.00%
Single Course	Adobe Experience Manager	55.00%
Single Course	Adobe Illustrator CC - Part 1	55.00%
Single Course	Adobe Illustrator CC - Part 2	55.00%
Single Course	Adobe InDesign CC - Part 1	55.00%
Single Course	Adobe InDesign CC - Part 2	55.00%
Single Course	Adobe Photoshop CC - Part 1	55.00%
Single Course	Adobe Photoshop CC - Part 2	55.00%
Single Course	Advanced Architecting on AWS	5.00%
Single Course	Advanced Automation: Red Hat Ansible Best Practices (DO447)	5.00%
Single Course	Advanced Automation: Red Hat Ansible Best Practices with Exam (DO448)	5.00%
Single Course	Advanced Business Writing	55.00%
Single Course	Advanced Developing on AWS	5.00%
Single Course	Advanced Java 9	55.00%
Single Course	Advanced Scripting for Cisco Unified Contact Center Express (ASCCX v11.0)	5.00%
Single Course	Agile Project Management Methodologies	55.00%
Single Course	AI-102T00 Designing and Implementing an Azure AI Solution	55.00%
Single Course	AI-900T00: Microsoft Azure AI Fundamentals	55.00%
Single Course	AIBIZ™ (Exam AIZ-110)	5.00%
Single Course	Android Studio Development Essentials	5.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Architecting on AWS Accelerator	20.00%
Single Course	Architecting with Google Cloud: Design and Process	5.00%
Single Course	Architecting with Google Compute Engine	5.00%
Single Course	Architecting with Google Kubernetes Engine	5.00%
Single Course	Articulate Studio	5.00%
Single Course	AWS Business Essentials	5.00%
Single Course	AWS Cloud Financial Management for Builders	5.00%
Single Course	AWS Cloud Practitioner Essentials	5.00%
Single Course	AWS Security Essentials	5.00%
Single Course	AWS Solutions Architect	5.00%
Single Course	AWS SysOps Administrator	5.00%
Single Course	AZ-040T00 Automating Administration with Windows	55.00%
Single Course	AZ-104T00 - Microsoft Azure Administrator	55.00%
Single Course	AZ-120T00 Planning and Administering Microsoft Azure for SAP Workloads	55.00%
Single Course	AZ-140T00: Configuring and operating Windows Virtual Desktop on Microsoft Azure	55.00%
Single Course	AZ-204T00: Developing Solutions for Microsoft Azure	55.00%
Single Course	AZ-220T00 Microsoft Azure IoT Developer	55.00%
Single Course	AZ-303T00 - Microsoft Azure Architect Technologies	55.00%
Single Course	AZ-304T00 - Microsoft Azure Architect Design	55.00%
Single Course	AZ-305T00 Microsoft Azure Architect Design	55.00%
Single Course	AZ-400T00: Designing and Implementing Microsoft DevOps	55.00%
Single Course	AZ-500T00 Microsoft Azure Security Technologies	55.00%
Single Course	AZ-600T00: Configuring and Operating a Hybrid Cloud with Microsoft Azure Stack Hub	55.00%
Single Course	AZ-700T00 Designing and Implementing Microsoft Azure Networking Solutions	55.00%
Single Course	AZ-900T00 Microsoft Azure Fundamentals - with Lab	55.00%
Single Course	AZ-900T01 Microsoft Azure Fundamentals	55.00%
Single Course	B6159G IBM Cognos Analytics - Author	5.00%
Single Course	B6259G IBM® Cognos Analytics - Author Reports Advanced	5.00%
Single Course	BA01 - Business Analysis Essentials	55.00%
Single Course	BA02 - Strategic Business Analysis	55.00%
Single Course	BA03 - Writing Effective Business Cases	55.00%
Single Course	BA04 - Eliciting and Writing Effective Requirements	55.00%
Single Course	BA05 - Process Modeling Using BPMN	55.00%
Single Course	BA06 - Managing and Communicating Requirements for	55.00%
Single Course	BA07 - Implementing an Agile Project	55.00%
Single Course	BA08 - Agile for Business Analysts	55.00%
Single Course	BA09 - Managing Requirements for SharePoint Projects	55.00%
Single Course	BA10 - Understanding Root Cause Analysis	55.00%
Single Course	BA17 - Advanced Root Cause Analysis	55.00%
Single Course	BA20 - Business Process Improvement	55.00%
Single Course	BA26 - Requirements Elicitation	55.00%
Single Course	BA27 - Writing and Managing Effective Requirements	55.00%
Single Course	BA28 - Requirements Analysis and Use Cases	55.00%
Single Course	BA29 - User Acceptance Testing for Business Analysts	55.00%
Single Course	BA30 – Foundations of Business Analysis	55.00%
Single Course	Big Data on AWS	5.00%
Single Course	Blockchain for Healthcare Professionals	5.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Blockchain Security Training	5.00%
Single Course	Blockchain Solution Architecture Training	5.00%
Single Course	Blockchain Training: An Overview for Business Professionals	5.00%
Single Course	BOW310 SAP Web Intelligence - Report Design I	5.00%
Single Course	Building Data Lakes on AWS	5.00%
Single Course	Building Resilient Microservices with Istio and Red Hat OpenShift Service Mesh (DO328)	5.00%
Single Course	Business Etiquette	55.00%
Single Course	Business Processes in Financial Accounting	55.00%
Single Course	Business Writing	55.00%
Single Course	Camel Integration and Development with Red Hat Fuse on OpenShift (AD421)	5.00%
Single Course	CCAS: Check Point Certified Automation Specialist	5.00%
Single Course	CCCS: Check Point Certified Cloud Specialist	5.00%
Single Course	CCES: Check Point Certified Endpoint Specialist	5.00%
Single Course	CCMS: Check Point Certified Multi-Domain Security Management Specialist	5.00%
Single Course	CCSA Check Point Certified Security Administrator (R81.x)	5.00%
Single Course	CCSE Check Point Certified Security Expert (R81.x)	5.00%
Single Course	CCTA: Check Point Certified Troubleshooting Administrator	5.00%
Single Course	CCTE: Check Point Certified Troubleshooting Expert	5.00%
Single Course	CCVS: Check Point Certified VSX Specialist	5.00%
Single Course	CEM-205 Manage Citrix Endpoint Management	5.00%
Single Course	Certified Agile Service Manager (CASM)®	55.00%
Single Course	Certified Artificial Intelligence (AI) Practitioner (Exam AIP-110)	20.00%
Single Course	Certified Associate in Project Management (CAPM) Course -	55.00%
Single Course	Certified Business Analysis Professional (CBAP®) and Competency in Business Analysis (CCBA®) Exam Preparation	55.00%
Single Course	Certified Cloud Security Professional (CCSP)	55.00%
Single Course	Certified CMMC Professional (CCP)	5.00%
Single Course	Certified Data Science Practitioner (CDSP) (Exam DSP-110)	5.00%
Single Course	Certified in Risk and Information Systems Control (CRISC)	55.00%
Single Course	Certified Information Security Manager (CISM)	55.00%
Single Course	Certified Information Security Systems Professional (CISSP)	55.00%
Single Course	Certified Information Systems Auditor (CISA)	55.00%
Single Course	Certified Internet of Things (IoT) Practitioner	55.00%
Single Course	Certified Internet of Things Security Practitioner (CIoTSP)	5.00%
Single Course	CertNexus IoT BIZ	5.00%
Single Course	Change Management	55.00%
Single Course	Check Point Certified Security Administrator and Expert Boot	5.00%
Single Course	Cisco ASA Essentials (ASAE)	5.00%
Single Course	Cisco Contact Center Enterprise Advanced Administration	5.00%
Single Course	Cisco Introduction to Artificial Intelligence (CIAI)	5.00%
Single Course	Cisco SD-WAN (SDWOTS)	5.00%
Single Course	Cisco SD-WAN Day-N Advanced Monitoring & Troubleshooting (SDWADV)	5.00%
Single Course	Cisco SD-WAN Operation and Deployment (ENSDW)	5.00%
Single Course	Cisco UCS Director Foundation (UCSDF v6.6)	5.00%
Single Course	Cisco UCS Server Training (DCUCA)	5.00%
Single Course	Cisco® Implementing and Administering Cisco® Solutions v1.0	55.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Cisco® Implementing and Operating Cisco® Enterprise Network Core Technologies v1.0 (ENCOR)	55.00%
Single Course	Cisco® Implementing Cisco® Enterprise Advanced Routing and Services v1.0 (ENARSI)	55.00%
Single Course	Cloud Storage With Red Hat Ceph Storage (CL260)	5.00%
Single Course	Cloudera Data Analyst Training	5.00%
Single Course	Cloudera Developer Training for Spark & Hadoop	5.00%
Single Course	CMB-318 Citrix Virtual Apps and Desktops 7, App Layering and WEM Administration (Fast Track)	5.00%
Single Course	CMMC Kickstart: A Practical Guide to Getting Ready for CMMC	5.00%
Single Course	CNS-224 Implement Citrix ADC 13.x with Traffic Management	5.00%
Single Course	CNS-225 Deploy and Manage Citrix ADC 13.x with Traffic	5.00%
Single Course	CNS-226 Implement Citrix ADC 13.x with Citrix Gateway	5.00%
Single Course	CNS-227 Deploy and Manage Citrix ADC 13.x with Citrix	5.00%
Single Course	CNS-231 Deploy and Manage Citrix SD-WAN 11.x	5.00%
Single Course	CNS-318 Citrix (NetScaler) ADC 12.x Advanced Concepts - Secure Web Applications	5.00%
Single Course	CNS-319 Citrix (NetScaler) ADC 12.x Advanced Concepts - Management and Optimization	5.00%
Single Course	CNS-320 Citrix (NetScaler) ADC 12.x Advanced Concepts - Security, Management, and Optimization	5.00%
Single Course	CNS-420 Citrix (NetScaler) Networking Assessment, Design, and Advanced Configuration	5.00%
Single Course	Coaching and Mentoring	55.00%
Single Course	Coaching, Mentoring, and Building Virtual & Traditional Teams	55.00%
Single Course	COBIT 2019 Foundation	55.00%
Single Course	Combining PMBOK® Guide Project Management Best Practices with Microsoft Project	55.00%
Single Course	Communication Strategies	55.00%
Single Course	CompTIA A+ Certification (Exams 220-1001 and 220-1002)	55.00%
Single Course	CompTIA Advanced Security Practitioner (CASP+)	55.00%
Single Course	CompTIA Cloud Essentials+ Certification	55.00%
Single Course	CompTIA Cloud+ Certification	55.00%
Single Course	CompTIA Cybersecurity Analyst (CySA+) Certification	55.00%
Single Course	CompTIA IT Fundamentals+ (ITF+)	55.00%
Single Course	CompTIA Linux+ Certification (Exam XKO-004)	55.00%
Single Course	CompTIA Network+ Certification	55.00%
Single Course	CompTIA Penetration Tester+ (PenTest+) Certification	55.00%
Single Course	CompTIA Project+ Certification	55.00%
Single Course	CompTIA Security+ Certification (Exam SYO-601)	55.00%
Single Course	CompTIA Server+ Certification	55.00%
Single Course	Configuring BGP on Cisco Routers (BGP v4.0)	5.00%
Single Course	Configuring Cisco MDS 9000 Series Switches (DCMDS v3.1)	5.00%
Single Course	Configuring Cisco NX-OS Switches and Fabrics in the Data Center (DCCNX)	5.00%
Single Course	Configuring Cisco Unified Computing System (DCCUCS)	5.00%
Single Course	Conflict Resolution	55.00%
Single Course	Conflict Resolution & Civility	55.00%
Single Course	Containers, Kubernetes, and Red Hat OpenShift Administration II (DO285)	5.00%
Single Course	Containers, Kubernetes, and Red Hat OpenShift Development	5.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Conda Distributed Ledger Architecture	5.00%
Single Course	Creating Presentations with Apple Keynote	55.00%
Single Course	Creative Problem Solving	55.00%
Single Course	Critical Thinking	55.00%
Single Course	Critical Thinking & Decision Making	55.00%
Single Course	Cross Functional Communication	55.00%
Single Course	Crystal Reports 2016 - Part 1	55.00%
Single Course	Crystal Reports 2016 - Part 2	55.00%
Single Course	CSF-202 Citrix Content Collaboration Enterprise Essentials	5.00%
Single Course	Customer Service	55.00%
Single Course	CWS-115 Citrix Virtual Apps and Desktops 7 Help Desk	5.00%
Single Course	CWS-206 Citrix Workspace Microapps Essentials	5.00%
Single Course	CWS-215 Citrix Virtual Apps and Desktops 7 Administration On-Premises and in Citrix Cloud	5.00%
Single Course	CWS-313 Citrix Virtual Apps and Desktops 7 Advanced Deployment, Troubleshooting, Security and Administration	5.00%
Single Course	CWS-314 Citrix App Layering and WEM Administration	5.00%
Single Course	CWS-315 Citrix Virtual Apps and Desktops 7 Advanced	5.00%
Single Course	CWS-316 Citrix Provisioning 7 Administration	5.00%
Single Course	CWS-415 Citrix Virtual Apps and Desktops 7 Assessment, Design and Advanced Configuration	5.00%
Single Course	CXD-250 Moving to the Citrix Virtual Apps and Desktops Service on Citrix Cloud	5.00%
Single Course	CXD-251 Citrix Virtual Apps and Desktops Service on Microsoft	5.00%
Single Course	CXD-252 Moving to the Citrix Virtual Apps and Desktops Service on Citrix Cloud with Microsoft Azure	5.00%
Single Course	CXD-253 Citrix Virtual Apps and Desktops Service on Amazon Web Services	5.00%
Single Course	CXD-254 Moving to the Citrix Virtual Apps and Desktops Service on Citrix Cloud with Amazon Web Services	5.00%
Single Course	CXS-301 Citrix XenServer 7.1 LTSR Administration	5.00%
Single Course	Cyber Secure Coder (Exam CSC-210)	5.00%
Single Course	CyberSAFE Extended Edition	55.00%
Single Course	CyberSec First Responder - Threat Detection and Response (Exam CFR-310)	55.00%
Single Course	DA-100T00: Analyzing Data with Power BI	55.00%
Single Course	Data Analysis and Visualization with Microsoft Excel	55.00%
Single Course	Data Analysis using Excel 2016 – Level 1	55.00%
Single Course	Data Analysis using Power BI Desktop - Level 1 - Report	55.00%
Single Course	Data Center Automation with vRealize Orchestrator and vSphere PowerCLI	5.00%
Single Course	Data Engineering on Google Cloud	5.00%
Single Course	Data Model Design using Excel 2016 - Level 2	55.00%
Single Course	Data Model Design using Power BI Desktop - Level 2	55.00%
Single Course	Data Science and Blockchain	5.00%
Single Course	Data Services - Platform and Transforms Virtual Class	5.00%
Single Course	Data Warehousing on AWS	5.00%
Single Course	Data Wrangling with Python	20.00%
Single Course	Database Design - A Modern Approach	55.00%
Single Course	Db2 11.1 Administration Workshop for Linux	5.00%
Single Course	Db2 11.1 Advanced Database Administration	5.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Db2 11.1 Quickstart for Experienced Relational DBAs	5.00%
Single Course	Deploying Cisco Unified Contact Center Express (UCCXD v6.0)	5.00%
Single Course	Designing and Deploying Cisco UCS Director with ACI	5.00%
Single Course	Designing Cisco Data Center Infrastructure (DCID)	5.00%
Single Course	Designing Cisco Enterprise Wireless Networks (ENWLSD)	20.00%
Single Course	Developing Application Business Rules with Red Hat Decision Manager (AD364)	5.00%
Single Course	Developing Applications and Automating Workflows Using Cisco Core Platforms (DEVASC)	5.00%
Single Course	Developing Applications Using Cisco Core Platforms and APIs	5.00%
Single Course	Developing Applications with Google Cloud	5.00%
Single Course	Developing Event-Driven Applications with Apache Kafka and Red Hat AMQ Streams (AD482)	5.00%
Single Course	Developing on AWS	5.00%
Single Course	Developing on Hyperledger Fabric 1.4	5.00%
Single Course	Developing Salesforce Lightning Web Components	5.00%
Single Course	Developing Serverless Solutions on AWS	5.00%
Single Course	DevOps Continuous Delivery Ecosystem Foundation (CDEF)	5.00%
Single Course	DevOps Continuous Testing Foundation (CTF)	5.00%
Single Course	DevOps Engineering on AWS	5.00%
Single Course	DevOps Foundation	55.00%
Single Course	DevOps Leader (DOL)	55.00%
Single Course	DevOps Site Reliability Engineering (SRE) Foundation	5.00%
Single Course	DevSecOps Foundation	5.00%
Single Course	DNA Center And SD-Access Training (SDAINT)	5.00%
Single Course	DP-050T00 Migrate SQL workloads to Azure	55.00%
Single Course	DP-060T00: Migrate NoSQL workloads to Azure Cosmos DB	55.00%
Single Course	DP-070T00 Migrate Open Source Data Workloads to Azure	55.00%
Single Course	DP-080T00 Querying Data with Microsoft Transact-SQL	55.00%
Single Course	DP-090T00: Implementing a Machine Learning Solution with Microsoft Azure Databricks	55.00%
Single Course	DP-100T01 Designing and Implementing a Data Science Solution on Azure	55.00%
Single Course	DP-203T00 Data Engineering on Microsoft Azure	55.00%
Single Course	DP-300T00 Administering Relational Databases on Microsoft	55.00%
Single Course	DP-420T00: Designing and Implementing Cloud-Native Applications Using Microsoft Azure Cosmos DB	55.00%
Single Course	DP-900T00 Microsoft Azure Data Fundamentals	55.00%
Single Course	DSBIZ™ (Exam DSZ-110): Data Science for Business	5.00%
Single Course	EC-Council Certified Application Security Engineer (CASE).NET	5.00%
Single Course	EC-Council Certified Chief Information Security Officer (C-	55.00%
Single Course	EC-Council Certified Ethical Hacker (CEH) v11	55.00%
Single Course	EC-Council Certified Incident Handler (ECIH)	5.00%
Single Course	EC-Council Certified Network Defender (CND)	55.00%
Single Course	EC-Council Certified Secure Computer User (CSCU)	5.00%
Single Course	EC-Council Certified SOC Analyst (CSA)	5.00%
Single Course	EC-Council Certified Threat Intelligence Analyst (CTIA)	5.00%
Single Course	EC-Council Computer Hacking Forensics Investigator (CHFI)	55.00%
Single Course	Email Etiquette	55.00%
Single Course	Emerging Technologies for Project Managers	5.00%
Single Course	Emotional Intelligence	55.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Employee Motivation	55.00%
Single Course	Enterprise Kubernetes Storage with Red Hat OpenShift Data Foundation (DO370)	5.00%
Single Course	ES52G IBM z/OS REXX Programming Workshop	5.00%
Single Course	Ethereum Training: Hands-on Ethereum Development	5.00%
Single Course	Excel 2010 - Part 1	55.00%
Single Course	Excel 2013 - Data Analysis with Pivot Tables	55.00%
Single Course	Excel 2013/2016 Programming with VBA	55.00%
Single Course	Excel 2016 - Part 1	55.00%
Single Course	Excel 2016 - Part 2	55.00%
Single Course	Excel 2016 - Part 3	55.00%
Single Course	Excel 2016 - Tables, Pivot Tables and Conditional Formatting	55.00%
Single Course	Excel 2016 Formulas & Charts	55.00%
Single Course	Excel 2016/2019 - Data Analysis with Pivot Tables	55.00%
Single Course	Excel 2016/2019 - Data Analysis with Power Pivot	55.00%
Single Course	Excel 2019 - Part 1	55.00%
Single Course	Excel 2019 - Part 2	55.00%
Single Course	Excel 2019 - Part 3	55.00%
Single Course	Excel for Office 365 - Data Analysis with Pivot Tables	55.00%
Single Course	Excel for Office 365 - Data Analysis with PowerPivot	55.00%
Single Course	F5 Networks Administering BIG-IP	5.00%
Single Course	F5 Networks Configuring BIG-IP Advanced WAF: Web Application Firewall	5.00%
Single Course	F5 Networks Configuring BIG-IP AFM: Advanced Firewall	5.00%
Single Course	F5 Networks Configuring BIG-IP APM: Access Policy Manager	5.00%
Single Course	F5 Networks Configuring BIG-IP DNS: Domain Name System	5.00%
Single Course	F5 Networks Configuring BIG-IP LTM: Local Traffic Manager	5.00%
Single Course	F5 Networks Configuring BIG-IQ	5.00%
Single Course	F5 Networks Developing iRules for BIG-IP	5.00%
Single Course	F5 Networks Setting Up BIG-IP Advanced WAF: Web	5.00%
Single Course	F5 Networks Troubleshooting BIG-IP	5.00%
Single Course	Facilitate and Lead	55.00%
Single Course	FileMaker Pro	5.00%
Single Course	Final Cut Pro X	5.00%
Single Course	Firewall 9.1 Essentials: Configuration and Management (EDU-	5.00%
Single Course	Firewall 9.1: Optimizing Firewall Threat Prevention (EDU-214)	5.00%
Single Course	Firewall 9.1: Troubleshooting (EDU-330)	5.00%
Single Course	Foster a Culture of Diversity Through Inclusive Leadership	55.00%
Single Course	From Data to Insights with Google Cloud	5.00%
Single Course	Fundamentals of AWS	5.00%
Single Course	Get Going with QuickBooks	55.00%
Single Course	Getting Started with the macOS	55.00%
Single Course	Google Analytics - Foundation	5.00%
Single Course	Google Cloud Big Data and Machine Learning Fundamentals	5.00%
Single Course	Google Cloud Fundamentals: Core Infrastructure	5.00%
Single Course	Grammar Essentials	55.00%
Single Course	HA200 SAP HANA - Installation & Administration	5.00%
Single Course	Handling a Difficult Customer	55.00%
Single Course	Healthcare Information Security and Privacy Practitioner	5.00%
Single Course	HTML5 - Content Authoring Fundamentals	55.00%
Single Course	HTML5 - Content Authoring with New and Advanced Features	55.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Hyperledger Fabric Engineer Bootcamp	5.00%
Single Course	IBM AIX Basics	5.00%
Single Course	IBM App Connect Enterprise V11 Application Development	5.00%
Single Course	IBM Cognos Analytics: Author Reports Fundamentals (v11.0.x)	5.00%
Single Course	IBM Cognos Analytics: Author Reports Fundamentals (V11.1.x)	5.00%
Single Course	IBM Cognos Analytics: Enterprise Administration (V11.1.x)	5.00%
Single Course	IBM Cognos Framework Manager: Design Metadata Models	5.00%
Single Course	IBM DB2 SQL Workshop	5.00%
Single Course	IBM Engineering Requirements Management DOORS V9.6 -	5.00%
Single Course	IBM Engineering Requirements Management DOORS V9.6 -	5.00%
Single Course	IBM FileNet P8 Platform Administration (V5.5.x)	5.00%
Single Course	IBM i System Administration	5.00%
Single Course	IBM InfoSphere DataStage Essentials (v11.5)	5.00%
Single Course	IBM Integration Bus V10 Application Development I	5.00%
Single Course	IBM Integration Bus V10 System Administration	5.00%
Single Course	IBM MQ V9 System Administration (using Linux for labs)	5.00%
Single Course	IBM MQ V9 System Administration (using Windows for labs)	5.00%
Single Course	IBM MQ V9.1 System Administration (using Windows for labs)	5.00%
Single Course	IBM QRadar SIEM Advanced Topics	5.00%
Single Course	IBM QRadar SIEM Foundations	5.00%
Single Course	IBM SAN Volume Controller (SVC) Planning and Implementation Workshop	5.00%
Single Course	IBM Security Verify Access Foundations	5.00%
Single Course	IBM Spectrum Protect 8.1.11 Advanced Administration, Tuning, and Troubleshooting	5.00%
Single Course	IBM Spectrum Protect Plus 10.1.6 - Implementation and	5.00%
Single Course	IBM Spectrum Protect V8.1.9 - Implementation and	5.00%
Single Course	IBM Spectrum Protect version 8.1.12 Implementation and	5.00%
Single Course	IBM Spectrum Scale Advanced Administration for Linux	5.00%
Single Course	IBM Spectrum Scale Basic Administration for Linux and AIX	5.00%
Single Course	IBM SPSS Statistics Essentials (V26)	5.00%
Single Course	IBM Sterling B2B Integrator Fundamentals	5.00%
Single Course	IBM WebSphere Application Server V8.5.5 Administration	5.00%
Single Course	IBM Workload Scheduler 9.4 Administration	5.00%
Single Course	IBM Workload Scheduler 9.4 Operations and Scheduling	5.00%
Single Course	Implementing and Configuring Cisco Identity Services Engine	5.00%
Single Course	Implementing and Configuring Meraki Technologies (ICMT)	5.00%
Single Course	Implementing and Operating Cisco Collaboration Core Technologies (CLCOR)	5.00%
Single Course	Implementing and Operating Cisco Data Center Core Technologies (DCCOR)	5.00%
Single Course	Implementing and Operating Cisco Security Core Technologies	5.00%
Single Course	Implementing Cisco Advanced Call Control and Mobility Services (CLACCM)	5.00%
Single Course	Implementing Cisco Application Centric Infrastructure (DCACI)	5.00%
Single Course	Implementing Cisco Collaboration Applications (CLICA)	5.00%
Single Course	Implementing Cisco Collaboration Cloud and Edge Solutions	5.00%
Single Course	Implementing Cisco Enterprise Wireless Networks (ENWLSI)	5.00%
Single Course	Implementing Cisco MPLS (MPLS v3.0)	5.00%
Single Course	Implementing Cisco NX-OS Switches and Fabrics in the Data Center (DCNX)	5.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Implementing Cisco Quality of Service (QOS v2.5)	5.00%
Single Course	Implementing DevOps Solutions and Practices Using Cisco Platforms (DEVOPS)	5.00%
Single Course	Implementing Salesforce CPQ Billing	5.00%
Single Course	Implementing Secure Solutions with Virtual Private Networks	5.00%
Single Course	Implementing, Configuring, Monitoring, and Troubleshooting Cisco (Viptela) SDWAN (ICSDWAN)	5.00%
Single Course	Installing, Deploying and Configuring Cisco Emergency Responder (IDC-CER v11.5)	5.00%
Single Course	Interpersonal Skills	55.00%
Single Course	Introducing Cisco NX-OS Switches and Fabrics in the Data Center (DCINX)	5.00%
Single Course	Introducing Cisco Unified Computing System (DCIUCS)	5.00%
Single Course	Introducing Python and Web Services Programmability for Network Engineers (IPWSP-NE v3.0)	5.00%
Single Course	Introduction to Agile and Scrum Methodologies	55.00%
Single Course	Introduction to Cisco 5G Solutions	5.00%
Single Course	Introduction to Cisco Tetration Analytics Operations and	5.00%
Single Course	Introduction to DAX for Excel 2016 Users - Level 3	55.00%
Single Course	Introduction to DAX for Power BI Desktop Users - Level 3	55.00%
Single Course	Introduction to IBM i for New Users	5.00%
Single Course	Introduction to Java 9	55.00%
Single Course	Introduction to R Programming	55.00%
Single Course	Introduction to Red Hat OpenShift Applications (DO101)	5.00%
Single Course	Introduction to Swift	5.00%
Single Course	iOS App Development Essentials	5.00%
Single Course	iOS Deployment Essentials	5.00%
Single Course	iOS Mobile App Development	5.00%
Single Course	IoT and Blockchain Training	5.00%
Single Course	iPad for Business/Enterprise	5.00%
Single Course	IPv6 Fundamentals, Design, and Deployment (IP6FD v3.0)	5.00%
Single Course	IRBIZ (Exam IRZ-110) Incident Response for Business	5.00%
Single Course	IT Management and Leadership Executive (ITMLE©)	55.00%
Single Course	IT Management and Leadership Professional (ITMLP©)	55.00%
Single Course	ITIL® 4 Awareness	55.00%
Single Course	ITIL® 4 Foundation	55.00%
Single Course	ITIL® 4 Managing Professional - Drive Stakeholder Value	55.00%
Single Course	ITIL® 4 Managing Professional Transition (MPT)	55.00%
Single Course	ITIL® 4 Specialist Create, Deliver and Support (CDS)	55.00%
Single Course	ITIL® 4 Specialist High Velocity IT (HVIT)	55.00%
Single Course	ITIL® 4 Strategic Leader: Digital and IT Strategy (DITS)	55.00%
Single Course	ITIL® 4 Strategist Direct Plan and Improve (DPI)	55.00%
Single Course	ITIL® Expert - Managing Across the Lifecycle (MALC)	55.00%
Single Course	JavaScript Essentials with jQuery	55.00%
Single Course	Keep Going with QuickBooks	55.00%
Single Course	Kubernetes Administration	5.00%
Single Course	Leadership and Influence	55.00%
Single Course	Leadership Excellence	55.00%
Single Course	Leading Scaled Agile Framework (SAFe)	5.00%
Single Course	Lean Six Sigma Black Belt	55.00%
Single Course	Lean Six Sigma Green Belt	55.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Lean Six Sigma Principles for Organizational Improvement	55.00%
Single Course	Lean Six Sigma Yellow Belt	55.00%
Single Course	Learning Git and GitHub	5.00%
Single Course	Mac Integration Basics for PC Environment	55.00%
Single Course	macOS Support Essentials	55.00%
Single Course	Managing the Virtual Workplace	55.00%
Single Course	MB-210T01 Dynamics 365 for Customer Engagement for Sales	55.00%
Single Course	MB-220T00: Microsoft Dynamics 365 Marketing Functional	55.00%
Single Course	MB-230T00 Microsoft Dynamics 365 Customer Service	55.00%
Single Course	MB-230T01 Dynamics 365 for Customer Engagement for Customer Service	55.00%
Single Course	MB-240T00 Dynamics 365 for Field Service	55.00%
Single Course	MB-300T00 Microsoft Dynamics 365: Core Finance and	55.00%
Single Course	MB-300T00 Microsoft Dynamics 365: Core Finance and	55.00%
Single Course	MB-310T00 Microsoft Dynamics 365 Finance	55.00%
Single Course	MB-320T00 Microsoft Dynamics 365 Supply Chain Management, Manufacturing	55.00%
Single Course	MB-330T00 Microsoft Dynamics 365 Supply Chain	55.00%
Single Course	MB-340T00 Microsoft Dynamics 365 Commerce Functional	55.00%
Single Course	MB-500T00 Microsoft Dynamics 365: Finance and Operations Apps Developer	55.00%
Single Course	MB-600T00 Microsoft Dynamics 365 + Power Platform Solution	55.00%
Single Course	MB-700T00 Microsoft Dynamics 365: Finance and Operations Apps Solution Architect	55.00%
Single Course	MB-800T00: Microsoft Dynamics 365 Business Central Functional Consultant	55.00%
Single Course	MB-910T00 Microsoft Certified Dynamics 365 Fundamentals	55.00%
Single Course	MB-920T00 Microsoft Dynamics 365 Fundamentals (ERP)	55.00%
Single Course	MD-100T00 Windows Client	55.00%
Single Course	MD-101T00 Managing Modern Desktops	55.00%
Single Course	Microsoft Excel for Office 365 (Desktop or Online) - Part 1	55.00%
Single Course	Microsoft Excel for Office 365 (Desktop or Online) - Part 2	55.00%
Single Course	Microsoft Excel for Office 365 (Desktop or Online) - Part 3	55.00%
Single Course	Microsoft Office 2016 - Transition from Office 2007/2010	55.00%
Single Course	Microsoft Office 365 Online (with Teams for the Desktop)	55.00%
Single Course	Microsoft Office Publisher 2016/2019	55.00%
Single Course	Microsoft Outlook for Office 365 (Desktop or Online) - Part 1	55.00%
Single Course	Microsoft Outlook for Office 365 (Desktop or Online) - Part 2	55.00%
Single Course	Microsoft Power BI - Data Analysis Practitioner	55.00%
Single Course	Microsoft PowerPoint for Office 365 (Desktop or Online) - Part 1	55.00%
Single Course	Microsoft PowerPoint for Office 365 (Desktop or Online) - Part 2	55.00%
Single Course	Microsoft SharePoint 2016 - Advanced Site Owner with Workflow Administration	55.00%
Single Course	Microsoft SharePoint 2016 - Site Owner	55.00%
Single Course	Microsoft SharePoint 2016 - Site User	55.00%
Single Course	Microsoft SharePoint Designer 2013	55.00%
Single Course	Microsoft SharePoint Foundation 2013 - Site Administrator	55.00%
Single Course	Microsoft SharePoint Foundation 2013 - Site Owner	55.00%
Single Course	Microsoft SharePoint Foundation 2013 - Site User	55.00%
Single Course	Microsoft Teams	55.00%
Single Course	Microsoft Windows Automation with Red Hat Ansible (DO417)	5.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Microsoft Word for Office 365 (Desktop or Online) - Part 1	55.00%
Single Course	Microsoft Word for Office 365 (Desktop or Online) - Part 2	55.00%
Single Course	Microsoft Word for Office 365 (Desktop or Online) - Part 3	55.00%
Single Course	Migrating to AWS	5.00%
Single Course	MLOps Engineering on AWS	5.00%
Single Course	Moving to Management & Leadership	55.00%
Single Course	MS-030T00 Office 365 Administrator	55.00%
Single Course	MS-040T00: Manage SharePoint and OneDrive in Microsoft	55.00%
Single Course	MS-050T00: SharePoint Hybrid Deployment and Migration	55.00%
Single Course	MS-100T00 Microsoft 365 Identity and Services	55.00%
Single Course	MS-101T00 Microsoft 365 Mobility and Security	55.00%
Single Course	MS-203T00: Microsoft 365 Messaging	55.00%
Single Course	MS-500 Microsoft 365 Security Administrator	55.00%
Single Course	MS-600T00 Building Applications and Solutions with Microsoft 365 Core Services	55.00%
Single Course	MS-700T00 Managing Microsoft Teams	55.00%
Single Course	MS-720T00: Microsoft Teams Voice Engineer	55.00%
Single Course	MS-900T01 Microsoft 365 Fundamentals	55.00%
Single Course	MuleSoft Quickstart for Developers	5.00%
Single Course	Negotiate Forward: A Process for Effective Negotiation	55.00%
Single Course	Negotiation Skills	55.00%
Single Course	NIST Cyber Security Professional (NCSP) Foundation	55.00%
Single Course	NIST Cyber Security Professional (NCSP) Practitioner	55.00%
Single Course	Nutanix Enterprise Cloud Administration [V5.15]	5.00%
Single Course	Nutanix Hybrid Cloud Fundamentals (v5.15)	5.00%
Single Course	NVIDIA- Deep Learning Fundamentals with Computer Vision	5.00%
Single Course	OL66G IBM i Performance Tuning - II - Advanced Analysis and Capacity Tuning	5.00%
Single Course	OneNote 2016	55.00%
Single Course	Oracle 12c Administration I	55.00%
Single Course	Oracle 12c Administration II	55.00%
Single Course	Oracle 12c SQL Fundamentals	55.00%
Single Course	Oracle BI 12c: Create Analyses and Dashboards Ed 1	5.00%
Single Course	Oracle BI Publisher 12c R1: Fundamentals Ed 1	5.00%
Single Course	Oracle Data Integrator 12c: Advanced Integration and	5.00%
Single Course	Oracle Data Integrator 12c: Integration and Administration Ed 3	5.00%
Single Course	Oracle Database 12c - PL/SQL Fundamentals	55.00%
Single Course	Oracle Database 12c - PL/SQL III - Advanced Programming &	55.00%
Single Course	Oracle Database 19c: Administration Workshop	5.00%
Single Course	Oracle Database 19c: Data Guard Administration Workshop	5.00%
Single Course	Oracle Database 19c: Multitenant Architecture	5.00%
Single Course	Oracle Database 19c: New Features for Administrators Ed 1	5.00%
Single Course	Oracle Database 19c: SQL Workshop	5.00%
Single Course	Oracle Enterprise Manager Cloud Control 13c: Install &	5.00%
Single Course	Oracle Essbase 11.1.2 Bootcamp Ed 3	5.00%
Single Course	Oracle Fusion Middleware 11g: Build Applications with Oracle Forms Ed 1	5.00%
Single Course	Oracle GoldenGate 19c: Fundamentals For Oracle	5.00%
Single Course	Oracle Identity Governance 12c: Essentials Ed 1	5.00%
Single Course	Oracle Middleware 12c: Build Rich Client Applications with ADF	5.00%
Single Course	Oracle Service Bus 12c: Design & Integrate Services Ed 1	5.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Oracle Smart View for Office 11.1.2 for Essbase Ed 1	5.00%
Single Course	Oracle SOA Suite 12c: System Architecture and Administration	5.00%
Single Course	Oracle WebLogic Server 12c: Administration I Ed 3	5.00%
Single Course	Oracle WebLogic Server 12c: Troubleshooting Workshop Ed 3	5.00%
Single Course	Organizational Skills	55.00%
Single Course	Outlook 2016 - Part 1	55.00%
Single Course	Outlook 2016 - Part 2	55.00%
Single Course	Outlook 2019 - Part 1	55.00%
Single Course	Outlook 2019 - Part 2	55.00%
Single Course	Panorama 9.1: Managing Firewalls at Scale (EDU-220)	5.00%
Single Course	Performance Management	55.00%
Single Course	PL-100T00 Microsoft Power Platform App Maker	55.00%
Single Course	PL-100T00 Microsoft Power Platform App Maker	55.00%
Single Course	PL-200T00 Microsoft Power Platform Functional Consultant	55.00%
Single Course	PL-200T00 Microsoft Power Platform Functional Consultant	55.00%
Single Course	PL-400T00 Microsoft Power Platform Developer	55.00%
Single Course	PL-400T00 Microsoft Power Platform Developer	55.00%
Single Course	PL-600T00: Power Platform Solution Architect	55.00%
Single Course	PL-900T00 Microsoft Power Platform Fundamentals	55.00%
Single Course	Planning and Designing Databases on AWS	5.00%
Single Course	PMI Agile Certified Professional (PMI-ACP)® Exam Preparation	55.00%
Single Course	Positive Assertiveness & Inclusive Leadership	55.00%
Single Course	Power BI: Dashboard In a Day	55.00%
Single Course	Power Systems for AIX II AIX Implementation and	5.00%
Single Course	PowerPoint 2016 - Part 1	55.00%
Single Course	PowerPoint 2016 - Part 2	55.00%
Single Course	PowerPoint 2019 - Part 1	55.00%
Single Course	PowerPoint 2019 - Part 2	55.00%
Single Course	Practical Data Science with Amazon SageMaker	5.00%
Single Course	Presentation Skills	55.00%
Single Course	Prisma Access SASE Security: Design and Operation (EDU-318 Lecture Only)	5.00%
Single Course	Processes in Procurement Virtual Class	20.00%
Single Course	Professional Video Editing with Final Cut Pro X	5.00%
Single Course	Programmatic Development using Apex and Visualforce in Lightning Experience	5.00%
Single Course	Programming and Data Wrangling with VBA and Excel	55.00%
Single Course	Project 2016 - Part 1	55.00%
Single Course	Project 2016 - Part 2	55.00%
Single Course	Project 2019 - Part 1	55.00%
Single Course	Project 2019 - Part 2	55.00%
Single Course	Project Communications and Stakeholder Management	55.00%
Single Course	Project Management - A Guide to the Project Management Body of Knowledge (PMBOK Guide) Foundations	55.00%
Single Course	Project Management Essentials	55.00%
Single Course	Project Management for Senior Managers	55.00%
Single Course	Project Management Fundamentals	55.00%
Single Course	Project Management Professional (PMP)® Certification Preparation Course - 7th Edition	55.00%
Single Course	Project Risk Management	55.00%
Single Course	Project Scope and Schedule Management	20.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Project Team Leadership	55.00%
Single Course	Publisher for Office 365	55.00%
Single Course	Python 3 Essentials	55.00%
Single Course	Python With Data Science	55.00%
Single Course	R12.2.9 Oracle Applications System Administrator	5.00%
Single Course	R12.2.9 Oracle General Ledger Management Fundamentals Ed	5.00%
Single Course	Red Hat Ansible for Network Automation (DO457)	5.00%
Single Course	Red Hat Application Development I: Programming in Java EE	5.00%
Single Course	Red Hat Application Development II - Implementing Microservice Architectures (DO283)	5.00%
Single Course	Red Hat Ceph 3 Storage Architecture and Administration	5.00%
Single Course	Red Hat Cloud-native Microservices Development with Quarkus	5.00%
Single Course	Red Hat Decision Manager and Process Automation Manager for Business Users (AD371)	5.00%
Single Course	Red Hat Decision Manager and Process Automation Manager for Developers (AD373)	5.00%
Single Course	Red Hat DevOps Pipelines and Processes: CI/CD with Jenkins, Git, and Test Driven Development (TDD) (DO402)	5.00%
Single Course	Red Hat Enterprise Linux Automation with Ansible (RH294)	5.00%
Single Course	Red Hat Enterprise Linux Automation with Ansible and Exam	5.00%
Single Course	Red Hat Gluster Storage Administration (RH236)	5.00%
Single Course	Red Hat High Availability Clustering (RH436)	5.00%
Single Course	Red Hat Identity Management and Active Directory Integration	5.00%
Single Course	Red Hat JBoss AMQ Administration Virtual Training (AD440)	5.00%
Single Course	Red Hat JBoss Application Administration I (AD248)	5.00%
Single Course	Red Hat JBoss Application Administration I with Exam (AD249)	5.00%
Single Course	Red Hat JBoss Application Administration II (AD348)	5.00%
Single Course	Red Hat Linux Diagnostics and Troubleshooting (RH342)	5.00%
Single Course	Red Hat OpenShift Administration II: Operating a Production Kubernetes Cluster (DO280)	5.00%
Single Course	Red Hat OpenShift Administration II: Operating a Production Kubernetes Cluster with Exam (DO281)	5.00%
Single Course	Red Hat OpenShift Administration III: Scaling Kubernetes Deployments in the Enterprise (DO380)	5.00%
Single Course	Red Hat OpenShift Development II: Containerizing Applications	5.00%
Single Course	Red Hat OpenShift Development II: Containerizing Applications with Exam (DO289)	5.00%
Single Course	Red Hat OpenShift I: Containers & Kubernetes (DO180)	5.00%
Single Course	Red Hat OpenShift Installation Lab (DO322)	5.00%
Single Course	Red Hat OpenStack Administration I - Core Operations for Domain Operators (CL110)	5.00%
Single Course	Red Hat OpenStack Administration II: Day 2 Operations for Cloud Operators (CL210)	5.00%
Single Course	Red Hat OpenStack Administration II: Day 2 Operations for Cloud Operators with Exam (CL211)	5.00%
Single Course	Red Hat Performance Tuning: Linux in Physical, Virtual, and Cloud (RH422)	5.00%
Single Course	Red Hat RHCSA Rapid Track Course (RH199)	5.00%
Single Course	Red Hat RHEL8 New Features for Experienced Linux Administrators (RH354)	5.00%
Single Course	Red Hat Satellite 6 Administration (RH403)	5.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	Red Hat Security - Linux in Physical, Virtual, and Cloud	5.00%
Single Course	Red Hat Services Management and Automation (RH358)	5.00%
Single Course	Red Hat System Administration I (RH124)	5.00%
Single Course	Red Hat System Administration II (RH134)	5.00%
Single Course	Red Hat System Administration II with RHCSA Exam (RH135)	5.00%
Single Course	Red Hat Virtualization (RH318)	5.00%
Single Course	Reporting Cisco Contact Center Enterprise (CCER)	5.00%
Single Course	RHCSA Rapid Track Course with Exam (RH200)	5.00%
Single Course	Running Containers on Amazon Elastic Kubernetes Service (Amazon EKS)	5.00%
Single Course	Sales Processing in SAP ERP Virtual Class	5.00%
Single Course	Salesforce Administration & Configuration in Lightning	5.00%
Single Course	Salesforce Certified Sales Cloud Consultant	5.00%
Single Course	Salesforce Certified Service Cloud Consultant	5.00%
Single Course	Salesforce CPQ Specialist	5.00%
Single Course	Salesforce Einstein Analytics & Discovery Consultant	5.00%
Single Course	Salesforce Experience Cloud Consultant	5.00%
Single Course	Salesforce Fundamentals for Business Users and Consultants	5.00%
Single Course	Salesforce Lightning Experience for Sales Reps	5.00%
Single Course	Salesforce Platform App Builder	5.00%
Single Course	Salesforce Reports & Dashboards in Lightning Experience	5.00%
Single Course	SAP BusinessObjects Business Intelligence Platform: Administering Servers	5.00%
Single Course	SAP BusinessObjects Web Intelligence: Report Design II	5.00%
Single Course	SAP HANA 2.0 SPS05 Modeling	5.00%
Single Course	SAP Overview	5.00%
Single Course	SC-200T00: Microsoft Security Operations Analyst	55.00%
Single Course	SC-300T00: Microsoft Identity and Access Administrator	55.00%
Single Course	SC-400T00: Microsoft Information Protection Administrator	55.00%
Single Course	SC-900T00: Microsoft Security, Compliance, and Identity	5.00%
Single Course	SCM250 SAP Production Planning in SAP APO	5.00%
Single Course	Scrum Developer Certified (SDC)	20.00%
Single Course	Scrum Master Certified (SMC)	20.00%
Single Course	Scrum Product Owner Certified (SPOC)	20.00%
Single Course	SCRUMstudy Agile Master Certified (SAMC)	20.00%
Single Course	Securing Cloud Deployments with Cisco Technologies	5.00%
Single Course	Securing Email with Cisco Email Security Appliance (SESA)	5.00%
Single Course	Securing Networks with Cisco Firepower Next Generation Firewall (SSNGFW)	5.00%
Single Course	Securing Networks with Cisco Firepower Next-Generation IPS (SSFIPS v4.0)	5.00%
Single Course	Securing the Web with Cisco Web Security Appliance (SWSA)	5.00%
Single Course	Security Engineering on AWS	5.00%
Single Course	Security in Google Cloud	5.00%
Single Course	SharePoint - Advanced Site Owner (Modern Experience)	55.00%
Single Course	SharePoint - Site Owner with Microsoft Forms and Flow (Modern Experience)	55.00%
Single Course	SharePoint - Site User (Modern Experience)	55.00%
Single Course	SHRM Essentials of HR Management	55.00%
Single Course	SHRM-CP/SHRM-SCP Certification Preparation	55.00%
Single Course	SN712G IBM Storage Area Networking Fundamentals	5.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	SonicWALL Network Security Administrator - SNSA	5.00%
Single Course	SonicWALL Network Security Administrator For Sonic OS 7 -	5.00%
Single Course	SonicWall Network Security Professional Course - SNSP	5.00%
Single Course	SQL Querying Fundamentals - Part 1	55.00%
Single Course	SQL Querying Fundamentals - Part 2	55.00%
Single Course	Statistical Analysis Using IBM SPSS Statistics (V26)	5.00%
Single Course	Supervising Others	55.00%
Single Course	System Operator for IBM i	5.00%
Single Course	Tableau Desktop I & II: Accelerated	20.00%
Single Course	Tableau Desktop I: Fundamentals	55.00%
Single Course	Tableau Desktop II: Intermediate	55.00%
Single Course	Teamwork and Team Building	5.00%
Single Course	The Machine Learning Pipeline on AWS	5.00%
Single Course	Time Management	55.00%
Single Course	Time Management & Goal Setting	55.00%
Single Course	Troubleshooting Cisco Data Center Infrastructure (DCIT)	5.00%
Single Course	Understanding Cisco Collaboration Foundations (CLFNDU)	5.00%
Single Course	Understanding Cisco Contact Center Foundations (CCFE)	5.00%
Single Course	Understanding Cisco Cybersecurity Operations Fundamentals	5.00%
Single Course	Understanding Cisco Data Center Foundations (DCFNDU)	5.00%
Single Course	Understanding Cisco Wireless Foundations (WLFNDU)	5.00%
Single Course	Using Microsoft Windows 10	55.00%
Single Course	Using Oracle Enterprise Manager Cloud Control 13c Ed 2	5.00%
Single Course	Veeam Availability Suite v11: Configuration and Management	5.00%
Single Course	Veeam Certified Engineer (VMCE): Advanced Design and	5.00%
Single Course	Virtual Delivery for Educators	5.00%
Single Course	Visio 2016 - Part 1	55.00%
Single Course	Visio 2016 - Part 2	55.00%
Single Course	Visio 2019 - Part 1	55.00%
Single Course	Visio 2019 - Part 2	55.00%
Single Course	VMware App Volumes and Dynamic Environment Manager	5.00%
Single Course	VMware Carbon Black App Control Administrator	5.00%
Single Course	VMware Carbon Black App Control Advanced Administrator	5.00%
Single Course	VMware Carbon Black Cloud Audit and Remediation	5.00%
Single Course	VMware Carbon Black Cloud Endpoint Standard	5.00%
Single Course	VMware Carbon Black Cloud Enterprise EDR	5.00%
Single Course	VMware Carbon Black EDR Administrator	5.00%
Single Course	VMware Carbon Black EDR Advanced Administrator	5.00%
Single Course	VMware Carbon Black EDR Advanced Analyst	5.00%
Single Course	VMware Carbon Black Portfolio: Configure and Manage	5.00%
Single Course	VMware Cloud Foundation: Plan and Deploy [V4.0]	5.00%
Single Course	VMware Horizon 8: Deploy and Manage	55.00%
Single Course	VMware Horizon 8: Infrastructure Administration	5.00%
Single Course	VMware Horizon 8: Skills for Virtual Desktop Management	5.00%
Single Course	VMware Horizon 8: Virtual Desktop Bootcamp	5.00%
Single Course	VMware Horizon Cloud Service: Deploy and Manage on	5.00%
Single Course	VMware NSX-T Data Center: Install, Configure, Manage [V3.0]	5.00%
Single Course	VMware NSX-T Data Center: Troubleshooting and Operations	5.00%
Single Course	VMware SD-WAN by VeloCloud: Design and Deploy [V3.x]	5.00%
Single Course	VMware Site Recovery Manager - Install, Configure, Manage	5.00%
Single Course	VMware Tanzu Mission Control: Management & Operations	5.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Single Course	VMware vRealize Log Insight: Deploy and Manage [V4.7]	5.00%
Single Course	VMware vRealize Network Insight: Install Configure Manage	5.00%
Single Course	VMware vRealize Operations: Day 2 Operations with Cloud	5.00%
Single Course	VMware vRealize Operations: Install Configure Manage [V8.2]	5.00%
Single Course	VMware vSAN: Management and Operations [V7]	5.00%
Single Course	VMware vSAN: Plan and Deploy [V7]	5.00%
Single Course	VMware vSAN: Troubleshooting [V7]	5.00%
Single Course	VMware vSphere with Tanzu: Deploy and Manage [V7]	5.00%
Single Course	VMware vSphere: Design [V7]	5.00%
Single Course	VMware vSphere: Fast Track [V7]	5.00%
Single Course	VMware vSphere: Install, Configure, Manage v7.0	55.00%
Single Course	VMware vSphere: Optimize and Scale [V7]	5.00%
Single Course	VMware vSphere: Troubleshooting [V7]	5.00%
Single Course	VMware vSphere: What's New [V6.7 to V7]	5.00%
Single Course	VMware Workspace ONE: Deploy and Manage [V20.x]	5.00%
Single Course	WA2925 Agile Project Management using JIRA Software	5.00%
Single Course	Warehouse Management	5.00%
Single Course	WebSphere Application Server V9 Administration	5.00%
Single Course	WebSphere Application Server V9 Administration in a Federated Environment	5.00%
Single Course	Word 2016 - Part 1	55.00%
Single Course	Word 2016 - Part 2	55.00%
Single Course	Word 2016 - Part 3	55.00%
Single Course	Word 2019 - Part 1	55.00%
Single Course	Word 2019 - Part 2	55.00%
Single Course	Word 2019 - Part 3	55.00%
Single Course	WordPress Fundamentals	55.00%
Single Course	Work Relationships: Influence, Inclusion and Impact	55.00%
Single Course	WS-011T00 Windows Server 2019 Administration	55.00%
Single Course	WS-012T00 Windows Server 2019 Hybrid and Azure IaaS	55.00%
Single Course	WS-013T00: Azure Stack HCI	55.00%
Single Course	WS-050T00: Migrating Application Workloads to Azure	55.00%
Single Course	ZL00G IBM zVM and zLinux Bootcamp	5.00%
Annual Subscription	Microsoft 1-seat per day Desktop Corporate Membership	5.00%
Annual Subscription	Microsoft 1-seat per day Desktop Corporate Membership w/ Adobe class add-on	5.00%
Annual Subscription	Microsoft 1-seat per day Desktop Corporate Membership w/ 1-day Workplace Fundamentals class add-on	5.00%
Annual Subscription	Microsoft 1-seat per day Desktop Corporate Membership w/ Adobe & 1-day Workplace Fundamentals class add-on	5.00%
Annual Subscription	Microsoft 3-seat per day Desktop Corporate Membership	5.00%
Annual Subscription	Microsoft 3-seat per day Desktop Corporate Membership w/ Adobe class add-on	5.00%
Annual Subscription	Microsoft 3-seat per day Desktop Corporate Membership w/ 1-day Workplace Fundamentals class add-on	5.00%
Annual Subscription	Microsoft 3-seat per day Desktop Corporate Membership w/ Adobe & 1-day Workplace Fundamentals class add-on	5.00%
Annual Subscription	Corporate Technical 50-seat Pass Membership	5.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Annual Subscription	Individual Desktop Subscription membership	5.00%
Annual Subscription	Individual Desktop Subscription membership	5.00%
Annual Subscription	Individual Graphics Subscription membership	5.00%
Annual Subscription	Individual Graphics Subscription membership	5.00%
Annual Subscription	Individual Desktop and Graphics Subscription membership	5.00%
Annual Subscription	Individual Desktop and Graphics Subscription membership	5.00%
Annual Subscription	Learning Credit Pool Subscription	5.00%
Single Course	LearnNow Live one-hour class	5.00%
Self Paced On Demand Training		
Self Paced - On Demand	Business Skills Courseware	5.00%
Self Paced - On Demand	IT Courseware Technology & Developer	5.00%
Self Paced - On Demand	Productivity & Collaboration Tools	5.00%
Self Paced - On Demand	Legal Compliance Courseware	5.00%
Self Paced - On Demand	Environmental, Safety & Health and Transportation Courseware	5.00%
Self Paced - On Demand	LearnNow On Demand Subscription	5.00%
Self Paced - On Demand	LearnNow Pass Subscription	5.00%
Custom Learning Solutions		
Custom Learning Solutions	E-Learning Content Development - Level 1	5.00%
Custom Learning Solutions	E-Learning Content Development - Level 2	5.00%
Custom Learning Solutions	E-Learning Content Development - Level 3	5.00%
Custom Learning Solutions	E-Learning Content Development - Level 1 Simulation	5.00%
Custom Learning Solutions	E-Learning Content Development - Level 2 Simulation	5.00%
Custom Learning Solutions	E-Learning Content Development - Level 3 Simulation	5.00%
Custom Learning Solutions	Microlearning Video Development - Level 1	5.00%
Custom Learning Solutions	Microlearning Video Development - Level 2	5.00%
Custom Learning Solutions	Microlearning Video Development - Level 3	5.00%
Custom Learning Solutions	Instructional Designers	5.00%

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION	DIR Customer Discount % off List Price
Custom Learning Solutions	Content Conversion consultants	5.00%
Custom Learning Solutions	Organizational Development & Change Management Consultants	5.00%
Custom Learning Solutions	Technical Writers	5.00%
Custom Learning Solutions	LMS Content Consultants	5.00%
Custom Learning Solutions	Training Project Managers	5.00%
Custom Learning Solutions	Regulatory Compliance Consultants	5.00%
Custom Learning Solutions	Managed Learning Services	5.00%
Custom Learning Solutions	Skills Assessment Consultant	5.00%
Custom Learning Solutions	Workforce Development Consultant	5.00%
Custom Learning Solutions	LMS Administrator Staff Augmentation Services	5.00%
Custom Learning Solutions	Training Coordinator -Staff Augmentation Services	5.00%
Custom Learning Solutions	Facilitators -Staff Augmentation Services	5.00%
Custom Learning Solutions	Epic Facilitator -Staff Augmentation Services	5.00%
Custom Learning Solutions	Senior Leaders in L&D -Staff Augmentation Services	5.00%